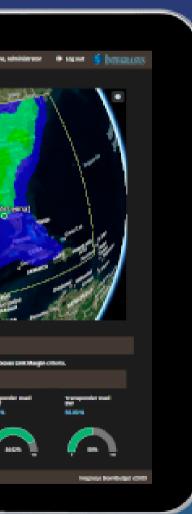
# BEAM BUDGET

#### THE FASTEST LINK BUDGET CALCULATOR ON THE MARKET

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# SMART SOLUTIONS FOR THE SATELLITE INDUSTRY



Years of Experience 5M €

Revenue Growth 30% in 2020 35%

R&D Investment 2 NEW Products in 2020

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#### Smart Solutions for Satellite Network Automation

**R&D** Projects

### INTEGRASYS





Leading Customers within the Satellite industry

### **Our offices**





#### HQ & Sales Office EMEA MADRID, SPAIN







**Sales Office Americas** WASHINGTON, USA









Sales Office APAC YAKARTA, INDONESIA







Sales Office **GEORGIA, USA** 



LUXEMBOURG, LUXEMBOURG



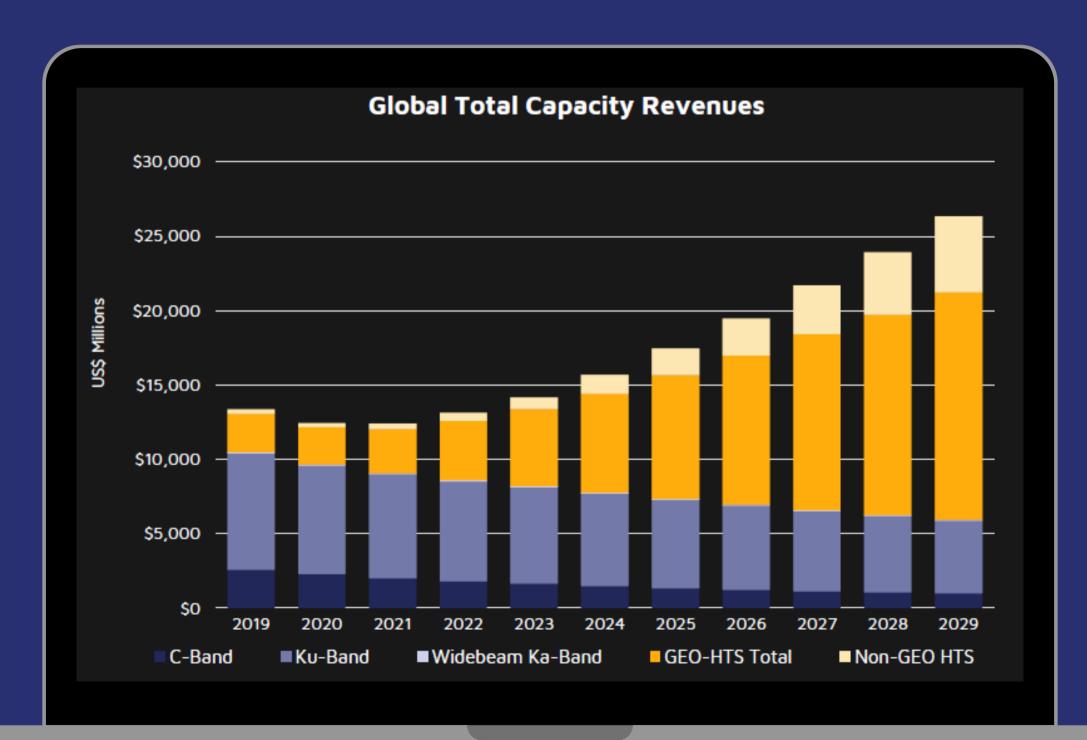
Sales Office SYDNEY, AUSTRALIA







## Some Figures



### INTEGRASYS



## Some Figures





### The current situation

#### AVERAGE LOST **OPPORTUNITIES**

30% PER YEAR

Sales Reps 34.8%

### 48%

ERROR RANGE

Traveling 26.1%



Training 17.4%

#### BASIC **INVESTMENTS**

#### **Engineers team** 21.7%

### CONTENTS

THE CONCEPT

**FEATURES** 

**KEY BENEFITS** 

DOCUMENTATION



#### WHAT IS BEAM BUDGET

### WHAT IS BEAM BUDGET?

EASY TO USE TOOL TO PERFORM LINK	FITS THE HIGHEST ACCURACY
BUDGETS	STANDARDS
Intuitive interface, prepared to automate the calculation, and providing graphical reports	But being fast and enabling teams to operate in complex scenarios.



#### MAKES LINK BUDGETS SIMPLE TO EVERYONE

User-friendly, for commercial purposes and Sales Teams.

### The Concept



#### WHAT IS THE KEY ADVANTAGE?

Easy to use web-based system. Low quantity of inputs to obtain high quality outputs in seconds

#### WHO IS THE USER?

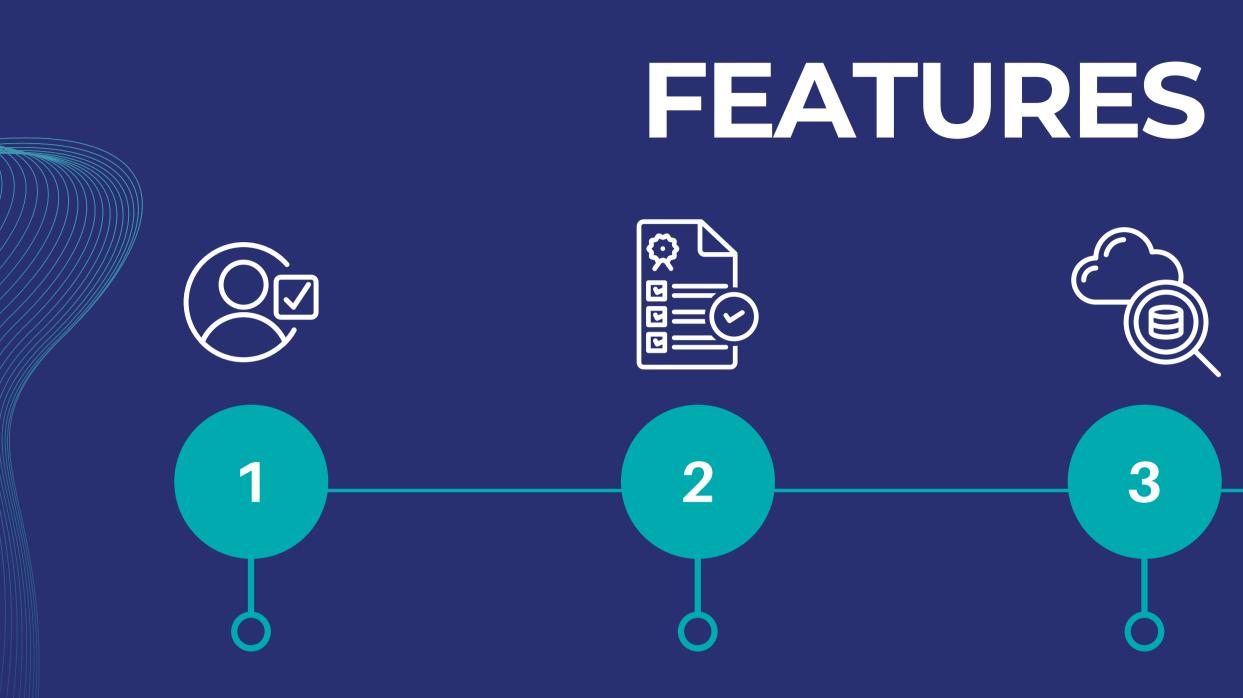
For Technical and Commercial profiles. A time-saving tool, also useful for selling

### INTEGRASYS



#### WHY OUR TOOL?

We have gathered all our effort to make a complex process easy, user-friendly, with accurate results represented in a graphical report and incorporating the latest trends



#### **USER-FRIENDLY**

Based on cuttingedge technology

#### **ITU STANDARDS**

Based on ITU Standards

#### **UPDATED DATA**

New Satellites and Transponders from scratch

### INTEGRASYS



4

#### GRAPHICAL REPORT

Graphical results with PDF & Excel reports

## Full Duplex Scenario

#### **HIGH-END RESULTS**

From one a simple interaction and with a low quantity of inputs, in a few seconds.



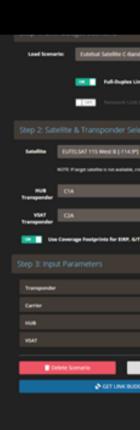
DOC

#### **POWERFUL METRICS**

Accurate forward and return link calculations.

#### **EXPORTABLE DATA**

PDF and Excel customizable reports with graphical representation.



### INTEGRASYS



## Network Scenario



#### SEVERAL CALCULATIONS

Several link budget calculations in a selected area simultaneously

#### SELECT AREA CONTROL

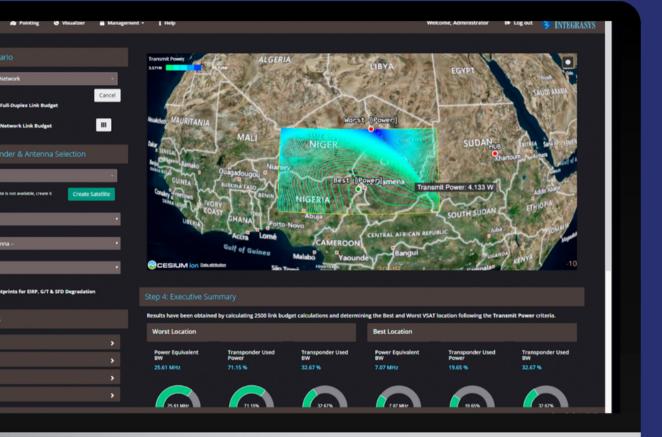
Quick and easy area selection



#### **QUALITY LOCATION**

Best and worst location in the area selected

### INTEGRASYS



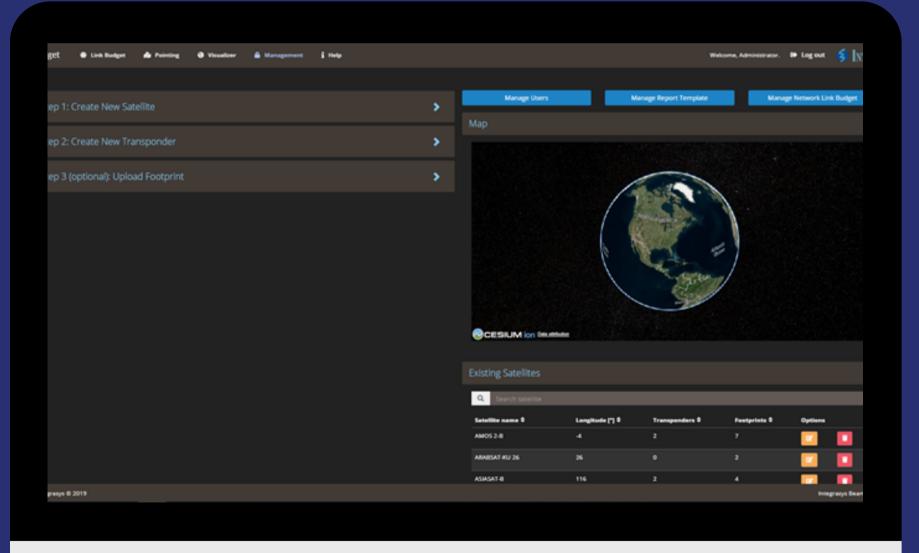
## Managing Beam Budget

#### **PROFILE LEVELS**

User and admin level profiles

#### ADMINISTRATE

Unrivaled way to admin Satellites and Transponders





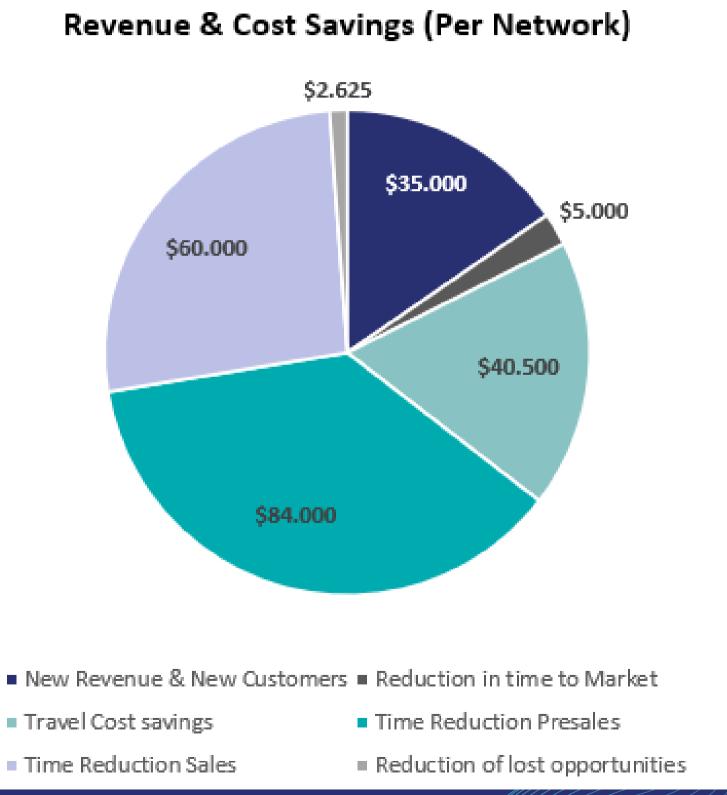
#### **CHANGES ON THE SPOT** Create, delete and edit on the spot

#### **MULTIUSER**

Multiuser company domain support

### Key Benefits

ROI							
\$8.000.000 —	\$7.785.000						
\$7.000.000 —							
\$6.000.000 —							
\$5.000.000 —							
\$4.000.000 —							
\$3.000.000 —							
\$2.000.000							
\$1.000.000 —							
\$0	\$31.800						
Return	\$7.785.000						
Cost	\$31.800						
		Return Cost					







#### **MINIMIZES TIME & EFFORT**

**REUSABLE SCENARIOS** 



#### **WEB-BASED SYSTEM**

#### **POWERFUL USE**









#### **EMAIL** info.sales@integrasys-sa.com



#### WEBSITE

www.integrasys-space.com

**EUROPE HQ PHONE** +34 916316846 **AMERICAS PHONE** +17032341827 **ASIA PHONE** +6281219823185 **DUBAI PHONE** +971 4311 6041